



# First-Quarter 2017 Review

May 3, 2017

**William J. Flynn**  
President and CEO

**Spencer Schwartz**  
Executive Vice President  
and CFO



# Safe Harbor Statement

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This presentation contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect Atlas Air Worldwide Holdings Inc.’s (“AAWW”) current views with respect to certain current and future events and financial performance. Such forward-looking statements are and will be, as the case may be, subject to many risks, uncertainties and factors relating to the operations and business environments of AAWW and its subsidiaries that may cause actual results to be materially different from any future results, express or implied, in such forward-looking statements.

For additional information, we refer you to the risk factors set forth in the documents filed by AAWW with the Securities and Exchange Commission. Other factors and assumptions not identified above are also involved in the preparation of forward-looking statements, and the failure of such other factors and assumptions to be realized may also cause actual results to differ materially from those discussed.

AAWW assumes no obligation to update the statements in this presentation to reflect actual results, changes in assumptions, or changes in other factors affecting such estimates, other than as required by law.

This presentation also includes some non-GAAP financial measures. You can find our presentations on the most directly comparable GAAP financial measures calculated in accordance with accounting principles generally accepted in the United States and our reconciliations in our earnings release dated May 3, 2017, which is posted at [www.atlasair.com](http://www.atlasair.com).



# AAWW Key Takeaways

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**Off to an exciting start in 2017**

**Building on 2016 achievements and growing earnings**

- **First full year of Southern Air**
- **Amazon service anticipated to have positive impact on 2017 results**

**Two ACMI 747-8s with Cathay Pacific Cargo**

- **Complement recent new agreements with Asiana Cargo, Nippon Cargo Airlines, FedEx**

**Four-year contract extension with Atlas Air and Polar Air dispatchers**

**1Q17 earnings in line with our expectations and outlook for 2017 earnings growth**



# 2017 Framework

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**Stronger company**  
**Solid demand from our customers**

**Adjusted income from continuing operations, net of taxes, to grow by**

- Mid-single-digit to
- Low-double-digit percentage

**2Q17 adjusted income from continuing operations, net of taxes, to be**

- Approximately 15% to 20% higher than 2Q16

**Seasonal business, >70% of earnings generated in second half of the year**

**Block Hours including Amazon, Southern Air to increase ~20% over 2016**

- More than 75% of total in ACMI
- Balance in Charter

**Maintenance expense: ~\$245 million**

**Depreciation/amort.: ~\$170 million**

**Core capex: ~\$55 to \$65 million**

# 1Q17 Summary

**Adjusted income from continuing ops\* \$8.3 million**

**Reported income from continuing ops \$0.04 million**

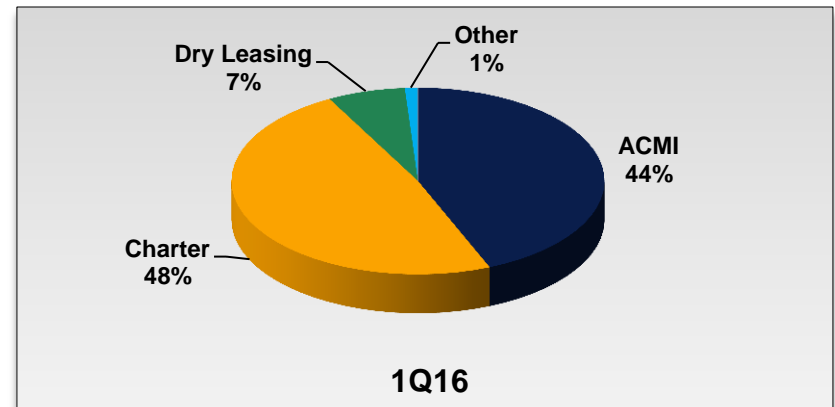
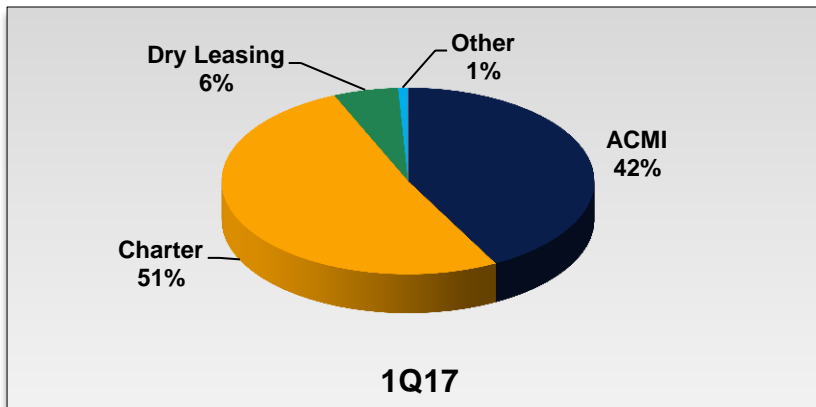
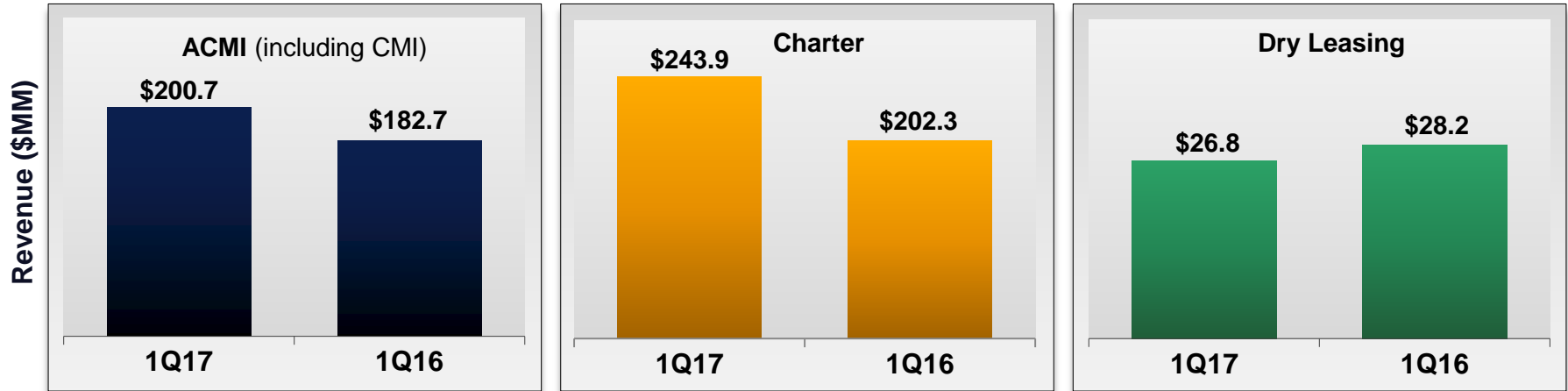
- Reflects unrealized loss on financial instruments of \$5.2 million related to outstanding warrants

**Benefited from:**

- Solid seasonal performance
- Southern Air contribution
- Flying for new customers

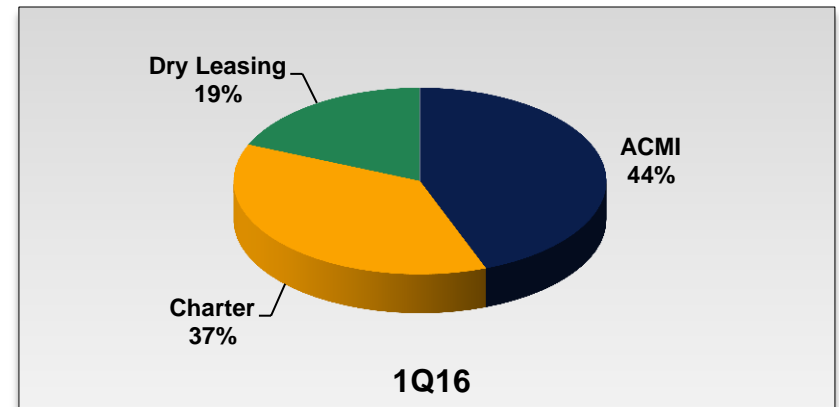
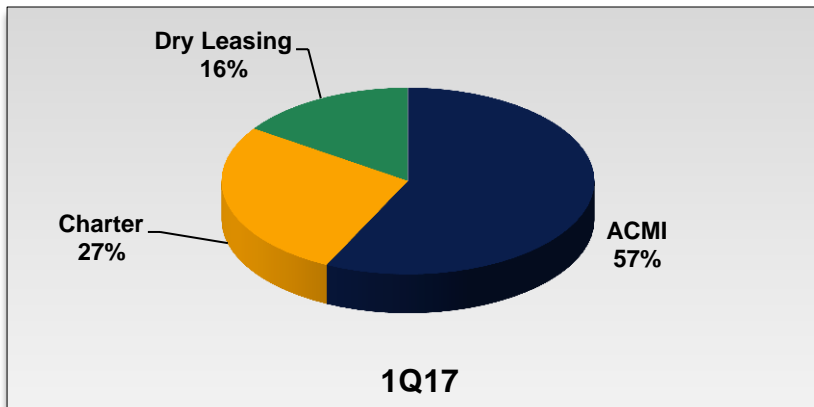
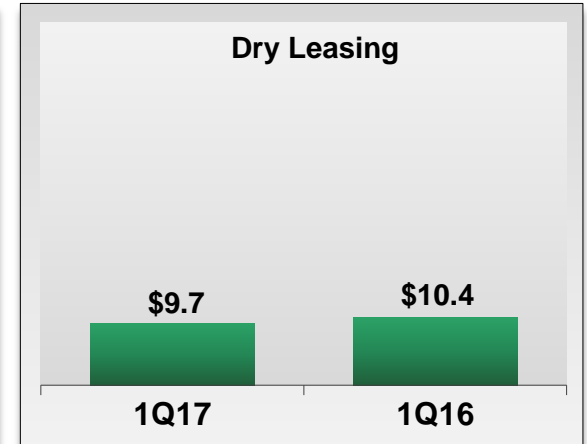
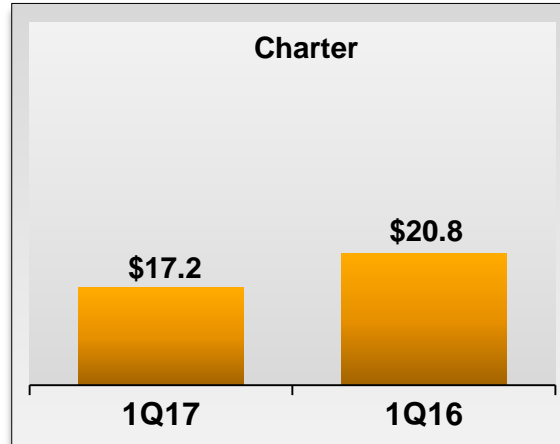
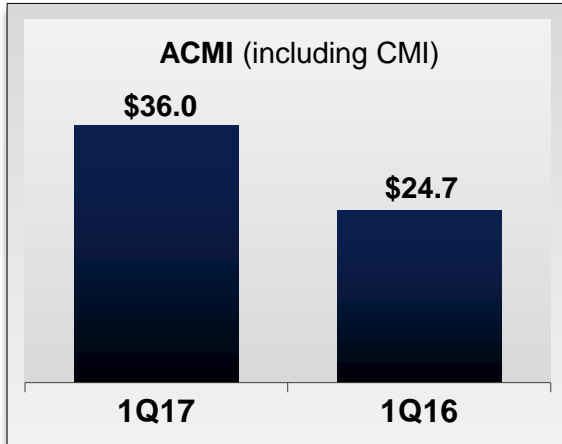


# 1Q17 vs. 1Q16 Segment Revenue



# 1Q17 vs. 1Q16 Segment Contribution

Direct Contribution (\$MM)



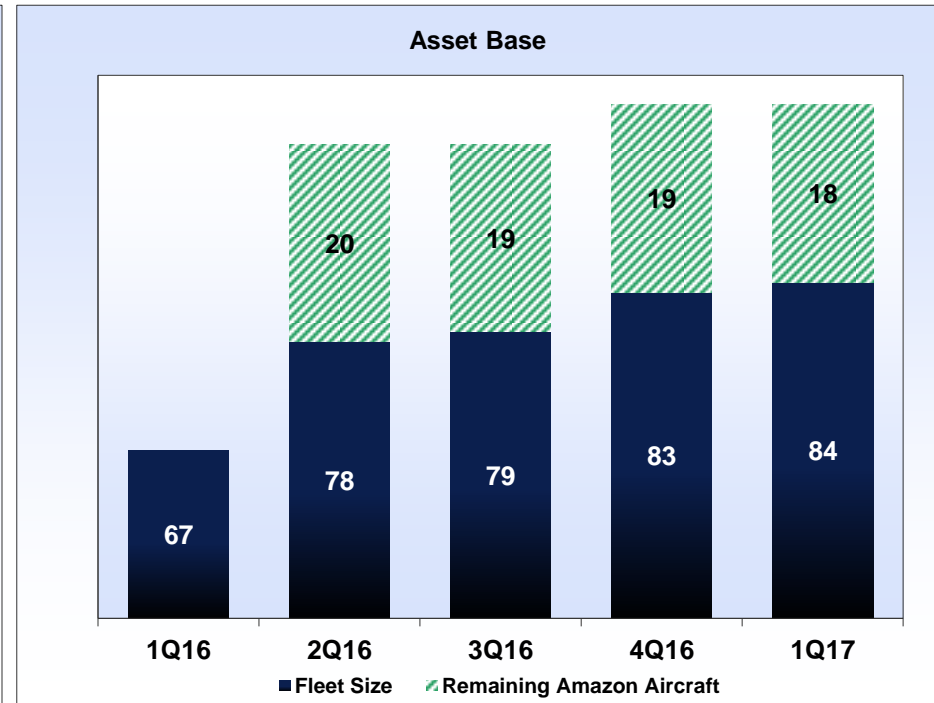
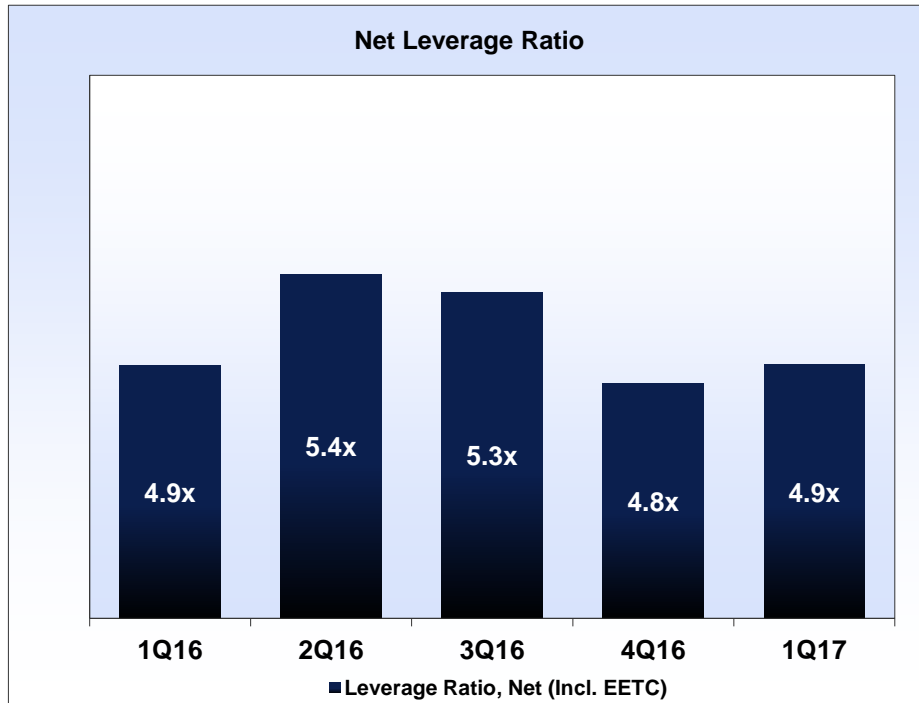


# Balance Sheet & Financial Ratios

In \$Millions	3/31/2017	12/31/2016
<b>Cash, Equivs, S-T Invsts &amp; Rstr Cash</b>	<b>124.2</b>	<b>142.6</b>
<b>Total Balance Sheet Debt</b>	<b>1,980.4</b>	<b>1,851.4</b>
<b>Net Leverage Ratio (Incl. operating leases and EETC Investments)*</b>	<b>4.9</b>	<b>4.8</b>



# Leverage Ratio and Asset Base



**Expect to pay down ~\$45 to \$50 million of debt per quarter in 2017**

# AAWW Leading The Way Forward

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# Appendix

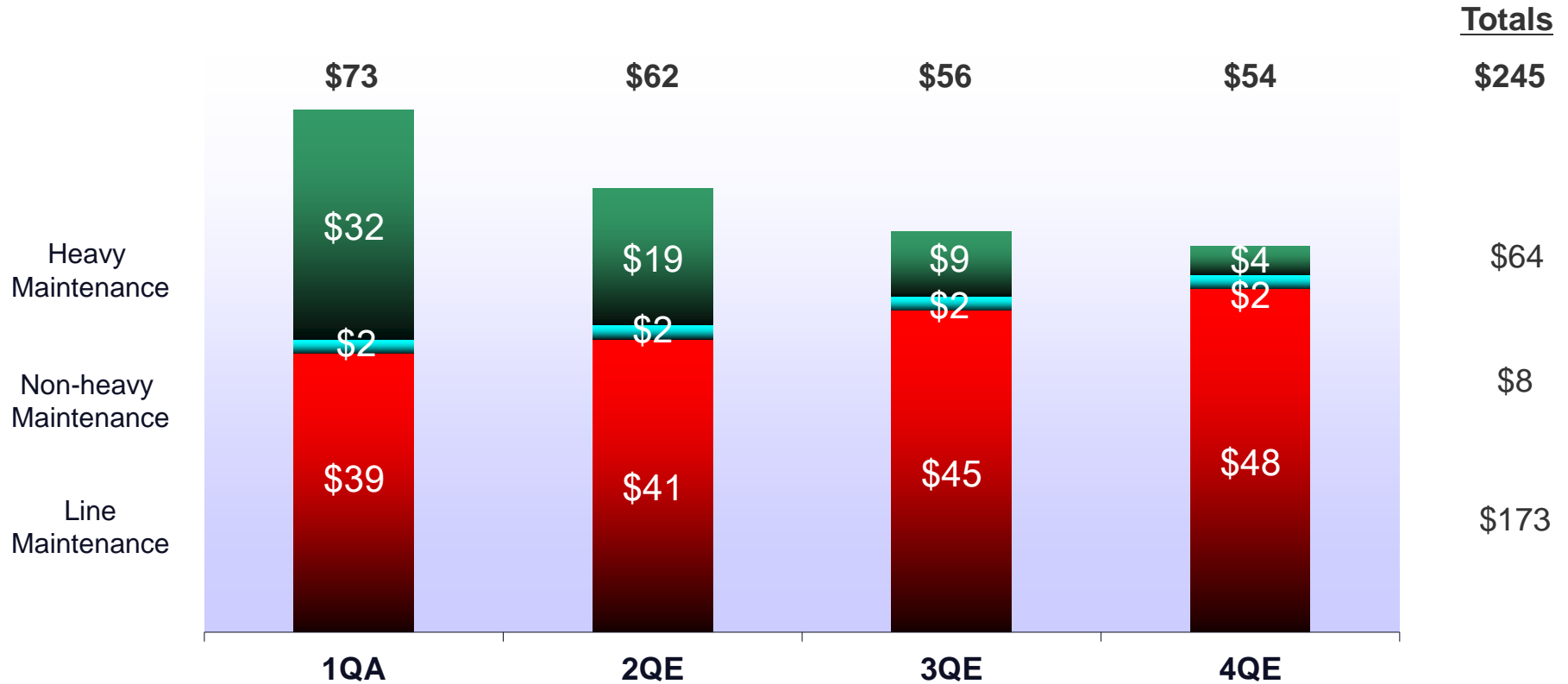
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# 2017 Maintenance Expense

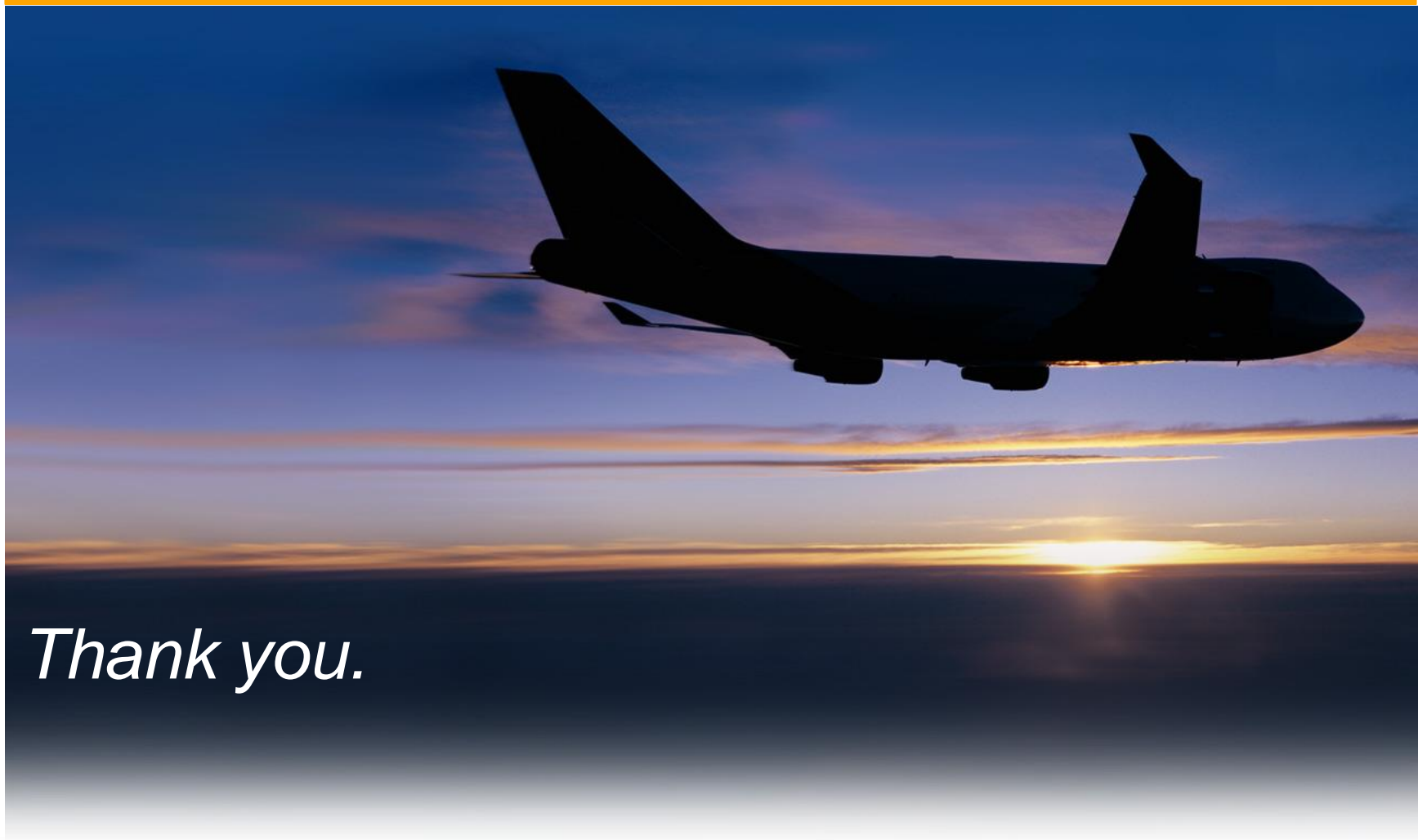
In \$Millions



- Line maintenance expense increases commensurate with additional block hour flying
- Line maintenance expense is approximately \$681 per block hour
- Non-heavy maintenance includes discrete events such as APU, thrust reverser, and landing gear overhauls

# Reconciliation to Non-GAAP Measures

In \$Millions	1Q17	4Q16	3Q16	2Q16	1Q16
Face Value of Debt	\$ 2,068.1	\$ 1,943.4	\$ 1,967.7	\$ 2,001.7	\$ 1,972.2
Plus: Present Value of Operating Leases	678.6	749.9	774.7	799.4	823.7
Adjusted Debt	2,746.7	2,693.2	2,742.4	2,801.1	2,795.9
Less: Cash and Equivalents	\$ 118.9	\$ 138.3	\$ 115.6	\$ 168.3	\$ 331.9
Less: EETC Asset	31.9	32.3	34.8	35.8	38.1
LTM EBITDAR	\$ 525.6	\$ 526.0	\$ 485.9	\$ 484.7	\$ 496.4
Net Leverage Ratio (Incl. EETC Invest)	4.9	4.8	5.3	5.4	4.9



*Thank you.*

